

# All-Day Listings' Prospecting Workshop:

Getting Listings is a Skill. Layered with Strategic Planning, Scripts, Time-Blocking, and Confidence!

Thank You to Our Sponsors:

**ELEVATE**  
HOME LOANS

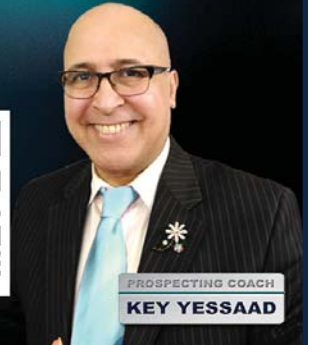
**FIRST INTEGRITY**  
TITLE COMPANY

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INSURANCE



Thursday, Sep 1<sup>st</sup>, Agents Check-In starts at 8:30am: ~~\$199~~ as low as \*\$84.50  
Time: Arrive no later than 9am - Workshop from: 9:30am to 4pm MDT.  
DTC Location: 4600 S Ulster Street Denver, CO 80237  
Room Capacity: Only 45 EXIT Participants – <https://bit.ly/lpwco91>  
**MUST be Registered and Paid prior to Attendance - No Same-Day Registration!**

“\$99.50”



PROSPECTING COACH  
**KEY YESSAAD**

## All-Day Training In-Person Workshop - Denver DTC, CO - **Thursday, Sep 1<sup>st</sup>, 2022:** **Getting Listings' Mindset, Planning, Scripts, and Proper Real Estate Canvassing**

Real Estate **Listings** are the lifeblood of our industry; yet **less than 3%** of agents Prospect **2 hours or more per day**. We Must understand that **Prospecting** is a **Skill**, layered with **Daily Activities**, Well-Rehearsed **Scripts**, a Tactical **Mindset**, and **Non-Salesy Strategies**. In this Full-Day Workshop we will first develop the Mindset of Getting Listings; learn **Engagement Scripts** that help get **Appointments** with Sellers; and incorporate Phone and Face-Face Canvassing in our **Listings' Playbook**. **#GettingListings #Prospecting #Canvassing #KeyWorkshops**

Key's Workshops are **Practical**, Interactive, Checklisted, and come with **Additional** How-To Videos, Documents, & PDFs to facilitate implementation - **video: <https://youtu.be/dJwaGqLGPVU>**

- **Date: Thu, Sep 1<sup>st</sup>, 2022** - Check-In starts at 8:30am - Arrive **No Later** than 9am MDT.
- Workshop: **9:30am to 4pm MDT** - This is a “Roll-Up your Sleeves” Type of Training Workshop.
- DTC Location: **4600 S Ulster Street Denver, CO 80237**
- Location, Lunch, and Logistics provided by Our Sponsors: **Walt Parker with Elevate Home Loans - (813) 833-6943 -- Lauren Avery Collins with First Integrity Title - (303) 669-0679 -- Toby Espinoza with Affordable American Insurance - (303) 877-8521 -- Thank You!**
- **MUST** be Registered and Paid prior to Training - **No Walk-ins or Same-Day Registration!**
- Room Capacity: **Only 45** EXIT Agents / Brokers' Participants.
- Special EXIT Pricing: **\$199 - \$99.50**. Multiple Tickets as low as **\$84.50 per**.
- **2** Tickets **\$189.00 (Save \$10)**; **5** Tickets **\$447.50 (save \$50)**; **10** tickets **\$845.00 (save \$150)**.
- Note: **No Refunds for Lack of Attendance or Changing your mind**. Tickets may be assigned.
- Tickets available to all and any **Licensed EXIT Associates** anywhere in the U.S. and/or Canada.
- If getting Multiple Tickets make sure we get your list of attendees no later than **Fri, Aug 26<sup>th</sup>**.
- Once Registered you will be directed to Pay via PayPal or Credit Card.
- Please Do **NOT** Attend if you are Not Serious about Your Real Estate Career.
- URL: **<https://www.realestatewebtrainer.com/lp-workshop-co-sep-2022>**
- Short Registration URL: **<https://bit.ly/lpwco91>**
- Google Registration URL: **<https://forms.gle/2gjRHwBJ613Weh96>**



About Key: **Key Yessaad** is a Real Estate **Mind-Set Trainer**, Prospecting Coach, Mentor, Listings Strategist, and creator of **the #8WeekSuccess Boot-Camp Program**. Key has been a Trainer and Business Coach for the past 2 decades focusing especially on empowering Agents develop **the Skills and Habits of Getting Listings**, Time-Blocking, Sales Conversion, Internet Marketing, Lead Generation, and **Listings Success**. (910) 538-6610 - **<http://bit.ly/KeyYessaad>**